

## **Brand** Guidlines







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## **Defining** ourselves





### Our Background

We created **HUUM** to provide a better sauna experience that everyone can enjoy. Our **HUUM** electric heaters and wood-fired stoves combine ancient sauna building knowledge with smart technology in a contemporary Nordic design inspired by nature. They don't just look good at the heart of a sauna. They're designed to deliver a superior heat and steam, as well as provide improved convenience and safety. Our founder comes from three generations of sauna builders in Estonia and has brought together a team who are dedicated to continuously innovating the sauna for new generations.



#### Who we are

Our team is passionate about the importance of the sauna for health, wellness, and friendship. All of us grew up in Estonia where good saunas are a way of life, but we also believe the benefits of the sauna are for everyone, everywhere. When not working, we enjoy spending our time close to nature for sport, adventure, and relaxation. After a busy working week or an intense day of activity outdoors, there's nothing we love more than unwinding with family and friends in the sauna. We use **HUUM** at the heart of our saunas too and we are proud to share our love of sauna with more people around the world.



#### Our personality

We're global, and also proud of our Nordic and Estonian roots. We're modern, and also inspired by thousands of years of sauna building heritage. We're at the cutting edge of technology, and always close to nature. We're credible experts, and also fun and friendly. We're luxurious, and accessible to everyone.

We're real people with a genuine love for saunas and we always strive for quality. In fact, **HUUM** reflects the character of the Estonian people. Our sauna heaters and stoves are simple, sturdy, and silent. We work hard and take time to warm up, but it's worth getting to know us because you will then experience a genuine warmth and welcome like no other.

We let our products speak for themselves and listen to our customers about what a good sauna means for them.

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#### Our voice

#### We are

- Straight-talking, credible, helpful, inclusive, and clear. We use few words, but we use them well to share our expertise in a way that anyone can understand.
- Modern, enthusiastic, forward-thinking, vigorous, youthful and a little bit cheeky. We are not the largest or the loudest in our industry, but our energy is difficult to ignore.
- Forward-thinking, creative, empathetic, intuitive and details-driven. We listen to our customers and never stop thinking about ways to improve the sauna experience for them.
- Human, genuine, sincere, and family-friendly. We love what we do because we're building the products we use too.



#### Our voice

#### We are not

- **Too serious**, **self-important**, **bureaucratic**, or **boring**. We always have time for our customers.
- Vulgar, flashy, tacky, or contrived. We're real people and so are our customers. You'll see ordinary people of all backgrounds enjoying our saunas, not just models!
- Snobbish, arrogant, or cheap. We're premium, but not exclusive. We're not the lowest price, but we're an affordable luxury that anyone can obtain.



### Our language

Our customers are located around the world and many will have little prior knowledge of sauna construction or sauna traditions. We talk to them using plain language that is clear, concise, and understandable. When using English, we use internationally understood vocabulary with US spelling, unless we are deliberately adapting our style for a local audience. We may occasionally use sauna-specific cultural references, such as leil, but only if they are relevant and we have space to explain them in a fun and engaging way. In addition to talking about 'the sauna' or 'saunas', we sometimes refer to 'sauna' as a general topic, such as 'our love of sauna'.

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#### Our mission

- To help more people enjoy good saunas
- To popularize authentic sauna bathing practices globally as an essential part of health and wellness



## Key messages

Our slogan can be interpreted in two ways to describe both our passion and our products:

- Love of sauna
- Heart of (the) sauna

We also commonly use variations of these terms to explain why HUUM provides a better sauna experience:

- Contemporary Nordic design
- Inspired by nature
- Based on ancient sauna building principles
- Superior heat and steam
- Smarter technology for convenience and safety
- Available to everyone from luxurious spas to cozy homes





## Logo







Proto-Germanic xūma- shadow, darkness

Old Icelandic húm -twilight

Livonian úm -dawn

Our **HUUM** logo should always be surrounded by a minimum amount of space so it can breathe. A margin of clear space equivalent to the width of the **H** icon is drawn around the logo to create an invisible boundary and an area of isolation.

If our slogan mark "Heart of Sauna" is used with logo, it should align properly.

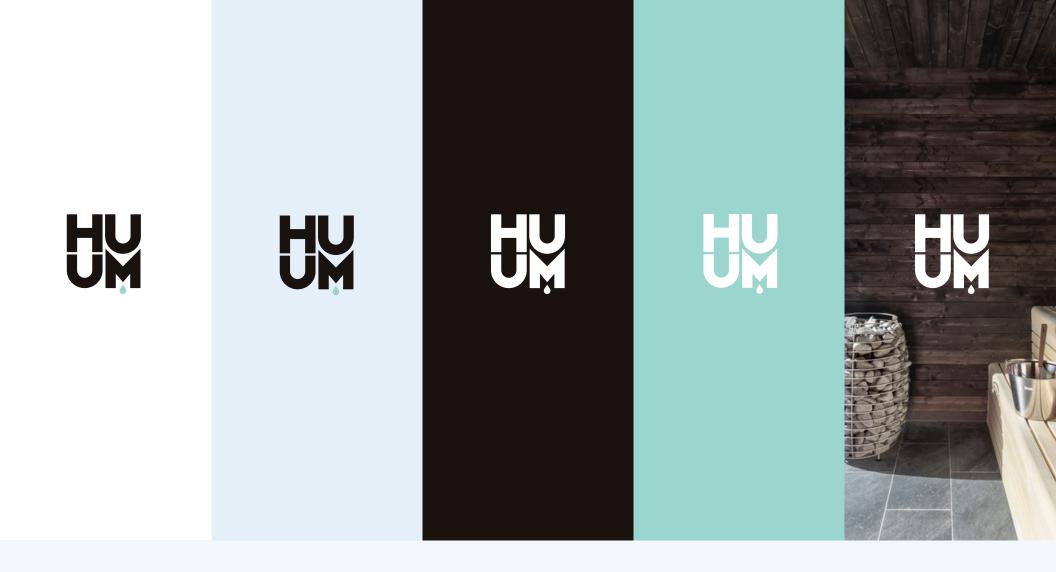
We align our logo mostly to the center, but top corners are also allright.

**Minimum sizing** for Digital: 30px width Print: 1cm width. There is **no maximum** size defined





**30px** or **1cm** 



We try to avoid using our logo on colored backgrounds, but if that's necessary then we use the white version of the logo or the lightest background.

We don't use different colors

We don't rearrange the logo

We don't use transparency

We don't change the size or position of the drop

We don't crop the logo



HUUM



HW



We don't distort the logo

We don't outline the logo

We don't use drop shadows or any other effects

We don't rotate the logo











## Color



Sinbad	Solitude	<b>Blue</b> Lagoon	<b>Regent</b> Gray	Black
PANTONE P 130-3 U CMYK 39 0 23 0	PANTONE P 109-1 U CMYK 9 3 0 0	PANTONE P 120-16 U CMYK 100 0 15 60	PANTONE P 174-6 U CMYK 56 42 32 0	PANTONE Black C CMYK 65 66 68 82
80%	80%			
50%	50%			

As we are simple by nature, we don't use an extensive range of colors and shades. Each color we use has its own significance.



We use these colors to express ourselves differently than usual so our youth and passion can come to life.



We use this for our main elements

We use this for small coverage backgrounds without our logo on top

We use this for small coverage backgrounds

We use these for large coverage backgrounds and secondary elements

We use this for typography and interactive elements



We use these for merchandise and personalization, but not for formal branding.



## Typography





Manrope is our official font and we use it as much as possible. Manrope is a free font and performs well both in print and on screens.

#### ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz 1234567890!@#\$%^&\*()<>?/



## **Drop** Symbol





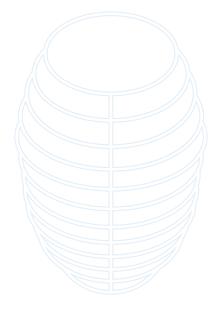
We use the Drop Symbol as an anchor element to our brand. It can be used as an image mask or to highlight our products. Smaller scale drops can also be used as a background element.



Drop Symbol



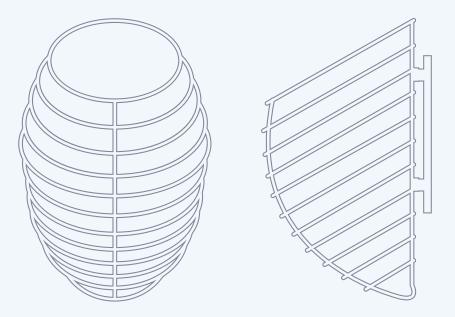
# **Icons** & Illustrations



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We use **line** icons. We can use icons for technical descriptions and specifications. Icons are simple, light, sophisticated and friendly. We use **Blue Lagoon** color and consistent line weights and visual style.



We use our product line drawings for technical descriptions for packaging and manuals.

Our main headers often have separated weights (**Extrabold** & Regular). The purpose is to highlight important points.

# **Elegant sauna heaters** in the heart of your sauna

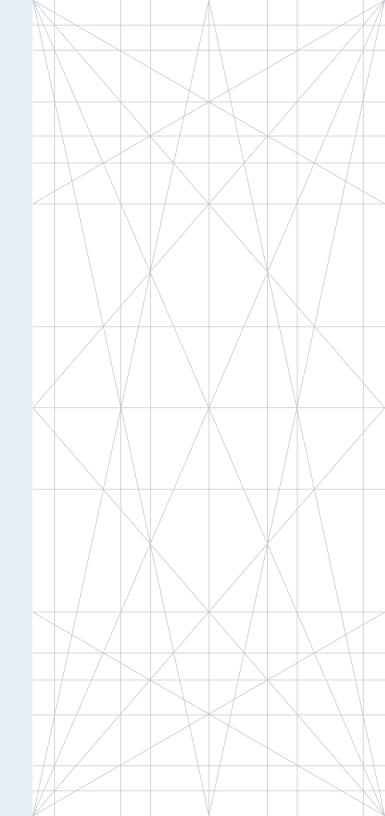
Forget about boxy-looking heaters. HUUM heaters' minimalist and round design lets the beauty of the stones show and adds a touch of elegance to your sauna.

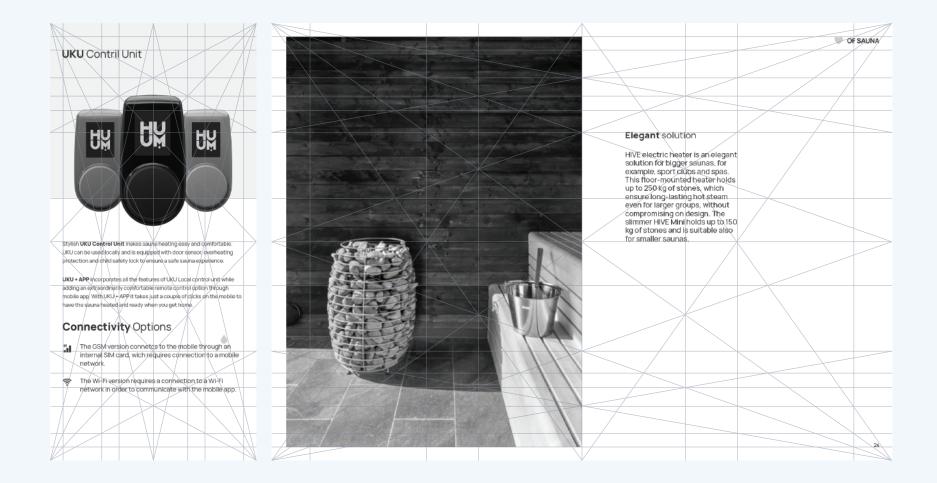
Forget about boxy-looking heaters. HUUM heaters' minimalist and round design lets the beauty of the stones show and adds a touch of elegance to your sauna.



## Grid







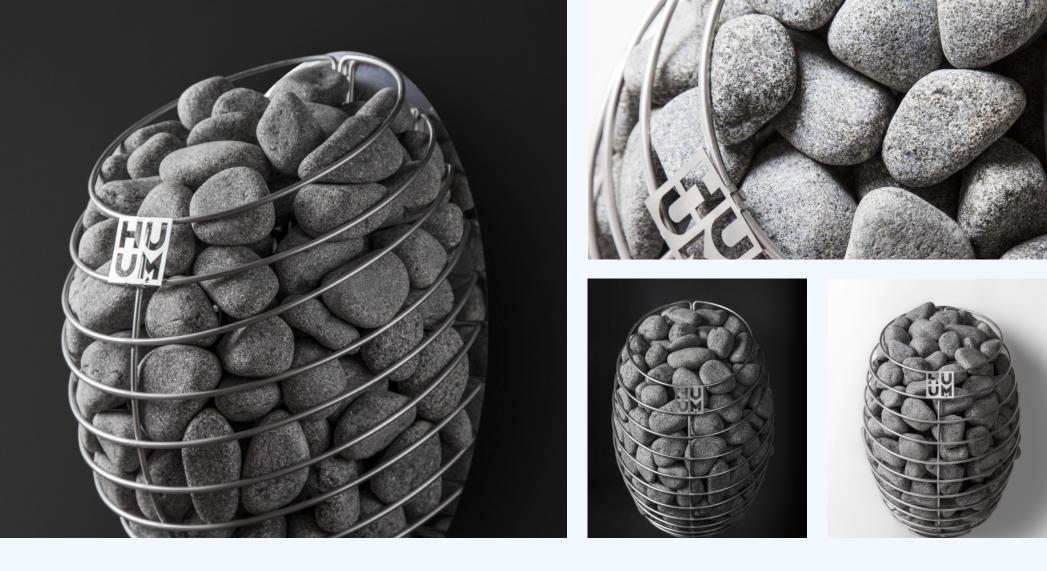
We use the **Golden Ratio Grid** to design our layouts with elegant proportions. This is useful for any type of graphic design online or offline.



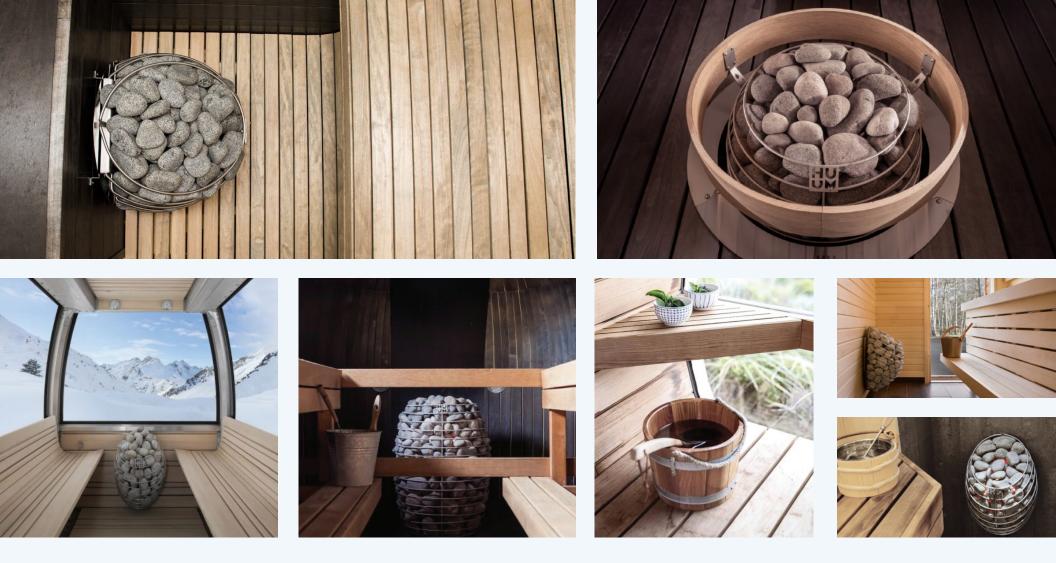
## Images







For full background product photography, we use black or white studio shots. For product highlight images, we use transparent background shots with gentle direct shadow. The **HUUM** logo should always be visible.



Our environment photography should reflect the standards of trendy interior magazines. Both the composition and atmosphere should reflect the **style** of our products and their **functionality**.

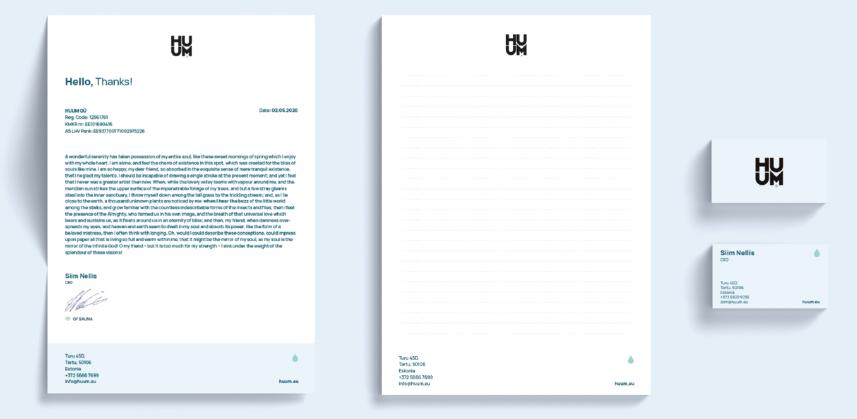


## **Brand** Application





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### Hello, Thanks!

HUUM OÜ Reg. Code: 12561761 KMKR nr: EE101690416 AS LHV Pank: EE937700771002975226 Date: 02.05.2020

A wonderful serenity has taken possession of my entire soul, like these sweet mornings of spring which I enjoy with my whole heart. I am alone, and feel the charm of existence in this spot, which was created for the bliss of souls like mine. I am so happy, my dear friend, so absorbed in the exquisite sense of mere tranquil existence, that I neglect my talents. I should be incapable of drawing a single stroke at the present moment; and yet I feel that I never was a greater artist than now. When, while the lovely valley teems with vapour around me, and the meridian sun strikes the upper surface of the impenetrable foliage of my trees, and but a few stray gleams steal into the inner sanctuary, I throw myself down among the tall grass by the trickling stream; and, as I lie close to the earth, a thousand unknown plants are noticed by me: when I hear the buzz of the little world among the stalks, and grow familiar with the countless indescribable forms of the insects and flies, then I feel the presence of the Almighty, who formed us in his own image, and the breath of that universal love which bears and sustains us, as it floats around us in an eternity of bliss; and then, my friend, when darkness overspreads my eyes, and heaven and earth seem to dwell in my soul and absorb its power, like the form of a beloved mistress, then I often think with longing, Oh, would I could describe these conceptions, could impress upon paper all that is living so full and warm within me, that it might be the mirror of my soul, as my soul is the mirror of the infinite God! O my friend - but it is too much for my strength - I sink under the weight of the splendour of these visions!

Siim Nellis

CEO

OF SAUNA

Turu 45D, Tartu, 50106 Estonia +372 5666 7699 info@huum.eu





## Invoice

Billed to:

Date: 02.05.2020 Invoice number: H29182 HUUM OÜ Reg. Code: 12561761 KMKR nr: EE101690416 AS LHV Pank: EE937700771002975226

Description	Code	Oty	Unit Price	Cost
Hive mini 6 kW	4744103012060	1	449€	449€
Uku Local Black	4744103012060	1	269€	269€
20 kg grey rounded stones (10-15cm)	4744103012060	2	25€	50€

Terms & Conditions		
Phasellus ultrices nulla quis nibh. Ouisque a lectus. Donec consectetuer ligula vulputate sem tristique cursus. Nam nulla quam, gravida non, commodo a, sodales sit amet, nisi.	Total excluding VAT: VAT total(20%): Shipping:	820€ 164€ 52€
commodo a, sodales sit amet, nisi.	Shipping:	

Total: 449€

Turu 45D, Tartu, 50106 Estonia +372 5666 7699 Info@huum.eu

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## Electric heater **HUUM DROP**

A UNIQUE SHAPE ALWAYS GIVES THE BEST SAUNA STEAM - from soft to sharp, by throwing water on the sides or on top of the heating element.

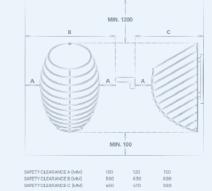
A PLEASANT SAUNA EXPERIENCE FOR EVERYONE Minimalist design, compact heater, surrounded by 55 kg of stones.

Minimalist and functional design. Compact solution with a big stone quantity. The best shape for soft or sharp sauna steam.



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DROP HEATER	4.5	6	9*
OUTPUT (KW)	4.5	6	9
SAUNA SIZE MIN. (MP)	3	5	8
SAUNA SIZE MAX. (M <sup>3</sup> )	7	10	15
STONE QUANTITY	55	55	55
HEIGHT (MM)	590	590	590
WIDTH (MM)	390	390	390
DEPTH (MM)	350	350	350
WEIGHT (KG)	11	11	12
POWER SUPPLY			
3-PHASE SUPPLY	400 V 3N	400 V 3N	400 V 3N
CONNECTION CABLE (N X MMP)	5 × 1,5	5 × 1,5	5 × 2,5
FUSE (A)	3 × 10	3 × 10	3 × 16/1 × 50
1-PHASE SUPPLY	230 V 1N	230 V 1N	230 V 1N
CONNECTION CABLE (N X MM <sup>2</sup> )	3 × 2,5	3×6	3 × 10
FUSE (A)	1 × 16	1 × 25	3 × 16/1 × 50



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\* In case the 9 kw drop heeter is installed on combustible material, we recommend using an air deflector. The product is under the stones, avoiding the process of browning.



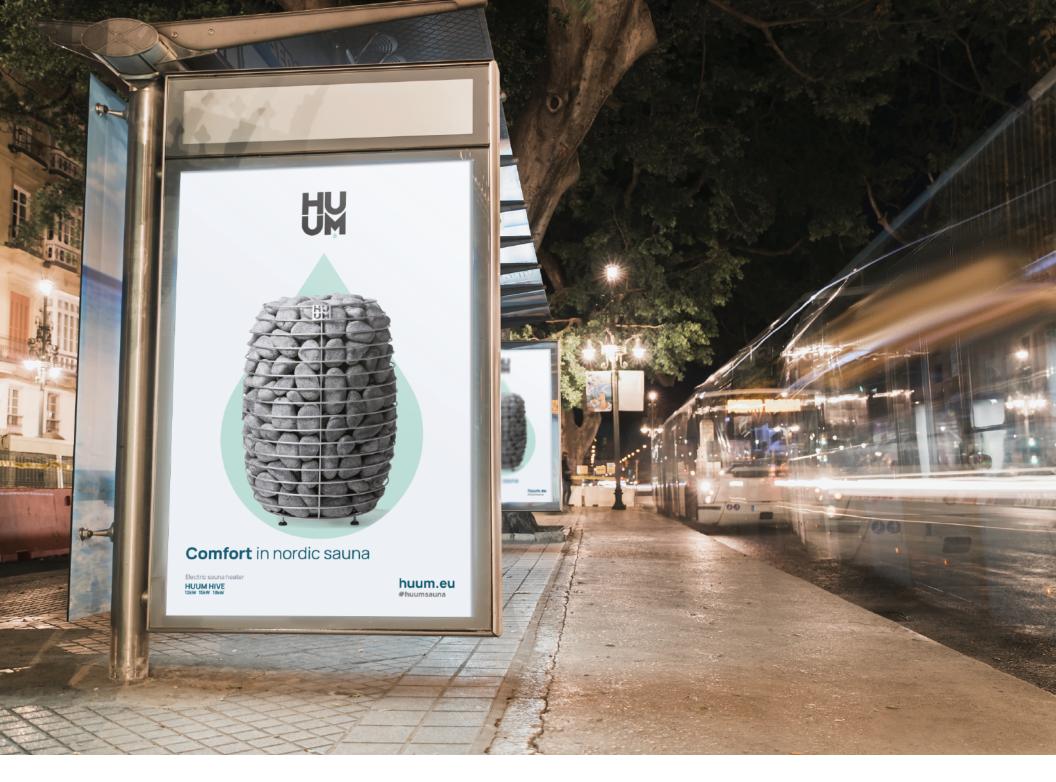
DELIVERY TIME / TERMS AND CONDITIONS (TO BE AGREED WHEN PLACING AN ORDER)

DROP 4.5 - ART. 4744103011049 DROP 6-ART. 4744103011063 DROP 9-ART. 4744103011094















#### UKU Contril Unit



Stylish UKU Control Unit makes sound heating easy and comfortable. UKU can be used locally and is equipped with door sensor, overheating protection and child safety lock to ensure a safe sauna experience.

UKU + APP incorporates all the features of UKU Local control unit while adding an extraordinarily comfortable remote control option through mobile spp. With UKU + APP it takes just a couple of clicks on the mobile to have the sauna heated and roady when you get home.

#### **Connectivity** Options

The GSM version connetcs to the mobile through an internal SIM card, wich requires connection to a mobile network.

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The WI-FI version requires a connection to a WI-FI network in order to communicate with the mobile app.





HIVE electric sauna heater is an elegant solution for bigger saunas, for example, for spac and gyms. This floor-mounted heater holds up to 250 kg of stones, which ensure a long-lasting hot steam even for larger groups, without compromising on design.

HEATER REQUIRES ALSO SET INCLUDES electric sauna heater
 adjustable legs control unit stones
 heat-resistant power cable

HIVE Technical Data

12kW

12 - 25 m<sup>2</sup> 250 kg 21 kg 750 mm 555 mm

20 A 400 V 3N 5 x 4

120 mm 795 mm

15kW

15-30 m<sup>3</sup> 250 kg 22 kg 750 mm 555 mm

25 A 400 V 3N 5 x 4

150 mm 855 mm

18kW

HEATER

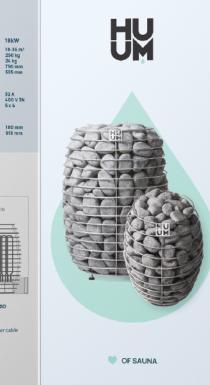
POWER

Free

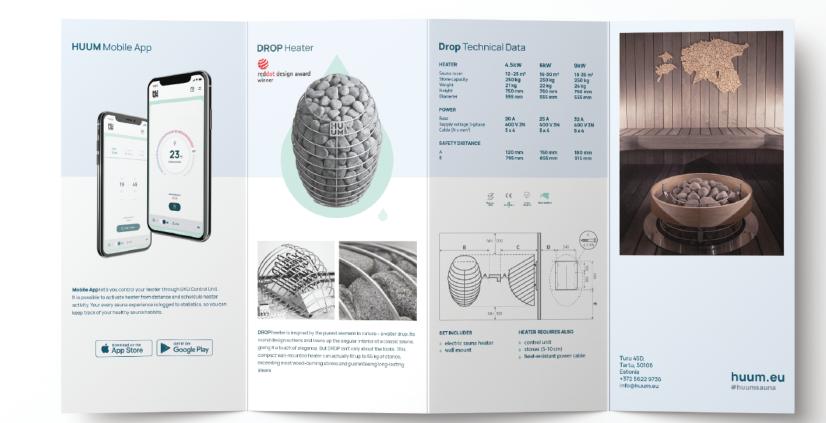
A B

Sauna room Stone capacity Weight Height Diameter

Supply voltage 3-phase Cable (N x mm<sup>2</sup>) SAFETY DISTANCE



**Print** Examples









#### Recipients

Subject

Far far away, behind the word mountains, far from the countries Vokalia and Consonantia, there live the blind texts. Separated they live in Bookmarksgrove right at the coast of the Semantics, a large language ocean. A small river named Duden flows by their place and supplies it with the necessary regelalia. It is a paradisematic country, in which roasted parts of sentences by into your mouth. Even the all-powerful Pointing has no control about the blind texts it is an almost unorthographic life One day however a small line of blind text by the name of Lorem Ipsum decided to leave for the far World of Grammar. The Big Oxmox advised her not to do so, because there were thousands of bad Commas, wild Question Marks and devious Semikoli, but the Little Bilnd Text didn't listen. She packed her seven versalia, put her initial into the beit and made herself on the way. When she reached the first hills of the Italic Mountains, she had a last view back on the skyline of her hometown Bookmarksgrove, the headline of Alphabet Village and the subline of her own road, the Line Lane. Pitylu i a rehoric question ran over her check, then

#### Siim Nellis

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View in Browser ---

# New electric sauna heaters for small home saunas

We are glad to introduce to you two of our newest electric sauna heaters CLIFF and STEEL. These heaters were developed for smaller home saunas with the goal to keep the dimensions as small as possible while still providing sufficient power.



Through meetings with our clients and partners in different European countries, it has become clear that there are many small home saunas for which it is not always easy to find a suitable heater.

In countries like Italy, Belgium, Netherlands and Luxembourg home saunas tend to be very small. This means that there is not a lot of space for a sauna heater. At the same time, the use of glass walls requires a more powerful heater. Then again, a more powerful heater usually needs to be placed further away from the walls due to its bigger safety distances, which can be difficult in a sauna room with a limited floor surface. In addition, a heater with a higher output might not be suitable for a home with a low current capacity. For example, in Italy and the Netherlands, there is a demand for compact sauna heaters with just a 3,5 kW output.



#### HUUM blog





#### Thank you!

View in Browser -

ID 928373 Your sauna has been activated!

PS: Your sauna will be online in 30 minutes! If any issues occur, please contact us.

support@huum.eu



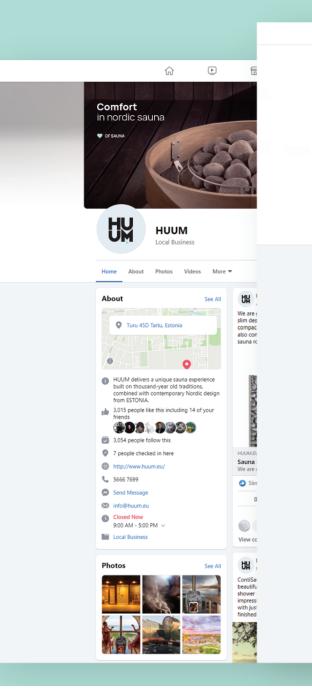


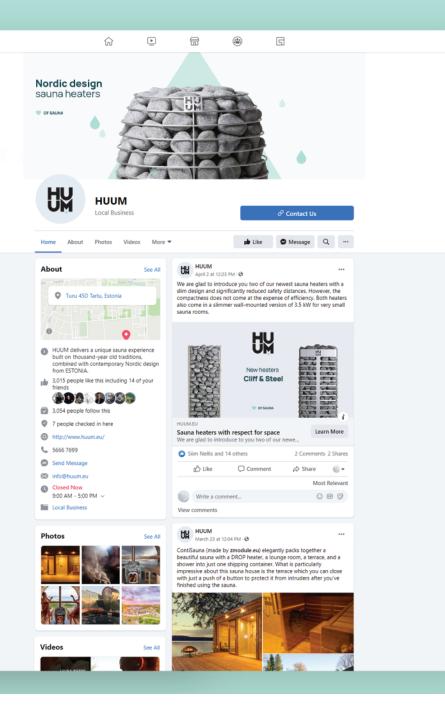
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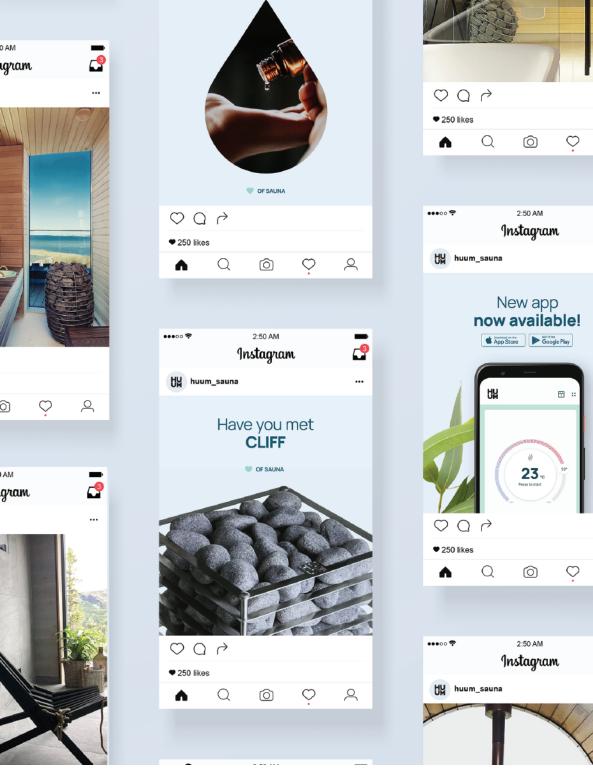
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**Digital** Examples







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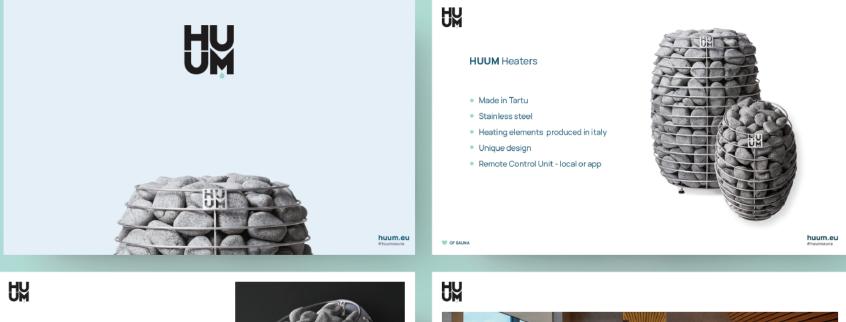
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**Digital** Examples

C

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2:50 Insto



#### DROP

#### Compact heater 4.5kW 6kW 9kW

The organic and minimalist design of DROP heater makes it the statement piece of your sauna. Plus, it takes up very little space and fits a lot of stones to keep the sauna hot for long.

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HIVE

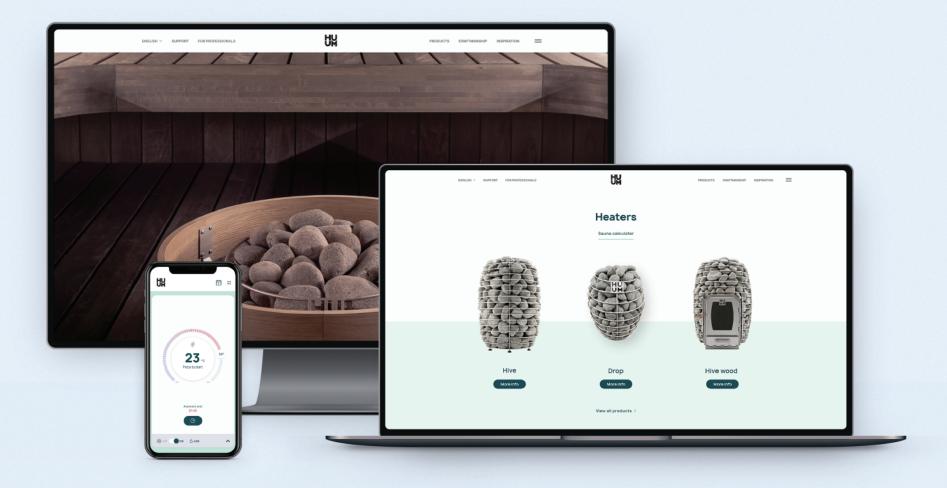
Compact heater 12 kW 15 kW 18 kW

HIVE electric sauna heater is an elegant solution for bigger saunas, for example, for spas and gyms. This floor-mounted





**Digital** Examples























# Thank You!



Whatever your question may be, we are always gladly ready to help. support@huum.eu

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